

# 2015 Pacific Islands Regional Conference

**Monday and Tuesday, June 8 - 9, 2015**

Location: Japanese Cultural Center of Hawaii,  
2454 S. Beretania Street, 5th Floor, Honolulu, HI 96826



**Regional Conference • Monday, June 8, 2015 • 8:00 am - 4:00 pm**

Cost: \$75.00 NARPM® Members \$99.00 Non-Members

Includes: Breakfast pastries, 3 course buffet lunch

## **Brian Birdy, MPM®**

### **"Communicating with Owners - Selling Yourself and Your Company"**

*In this session we will discuss the importance of the initial conversation with a prospective Owner. We will also touch on the importance of knowing things like your company's strengths, your competition, and your clients, as well as the things you need to make yourself the clear choice for every owner with whom you speak.*

## **Bart Sturzl, MPM® & Andy Propst, MPM®**

### **"Running an Effective and Efficient Property Management Company - Ten Things that will Make your Business More Streamlined"**

*Join two of NARPM®'s most dynamic property managers in an interactive session about ways to improve your company's efficiency and effectiveness. NARPM®'s President-Elect, Bart Sturzl, MPM® and current National President, Andy Propst, MPM® will share their ideas and concepts with everyone in what will be a 90 minute in-depth property management presentation.*

## **Gail Phillips, CAE**

### **"Getting the Most out of your NARPM® Membership and How to Give Back"**

*NARPM® is a valuable investment for all Property Managers. Are you getting the maximum return on your investment? Spend a few minutes with NARPM®'s Executive Director, Gail Phillips, CAE - learn tips that will assist in growing your understanding of property management and determine ways that you can give back to the industry.*

## **Andy Propst, MPM®**

### **"NARPM® - Today's Long Range View of NARPM® - Where it is, Where it's going and How it can make you a better Property Manager"**

*Enjoy a buffet lunch while listening to NARPM® 2015 National President, Andy Propst, MPM®. Andy will share his perspective on the organization and how NARPM® has and will continue to evolve and benefit professional property managers nationwide.*

## **Stephanie Vernon**

### **"Attracting the Modern Renter"**

*Learn how technology is changing the way we deal with potential renters. Find out how you can improve the way you interact with the public in advertising, listing, scheduling and overall communications. Bring your business into the 21st Century and let technology be your friend.*

## **Robert Cravalho**

### **"How Assessing Behavioral Style Can Help in Your Business"**

*Learn how to use behavioral assessment tools to better understand yourself and others. Investigate ways to handle situations where interpersonal relationships are involved. These skills can help you to relate to others in particular circumstances - whether in business or in your personal life.*

**NARPM® Ethics • Tuesday, June 9, 2015 • 11:30 am - 3:30 pm**

Cost: \$45.00 for NARPM® Members, \$95.00 for Non-Members, + \$10 CE Fee

Includes: Bento lunch

## **Brian Birdy, MPM®**

### **"NARPM® Ethics"**

*Are you ethical? You may be surprised at the pitfalls. This course will cover the basics of ethical behavior in your property management business. The NARPM® Code of Ethics will be reviewed as well as the entire NARPM® grievance process. The case study method makes an interesting course, as one that is required every 4 years for NARPM® Professional members. This course is also approved for Hawaii Continuing Education credits of 3 hours.*

